

CASE STUDIES



Penn Foster Career School: Empowering adult learners to advance their careers



.Penn Foster Career School is one of the oldest and largest distance learning institutions in the world. The school provides programs and services that are designed to meet the life-long learning needs of the adult learner and which lead to specialized associate degrees and career-specific diplomas.

The mission of Penn Foster Career School is to empower adult learners to advance or change their careers, learn a new skill, or gain personal satisfaction. The school strives to fulfil this mission by providing breadth and depth of courseware, applicable technology, and a wide array of flexible services aimed at the needs of the adult learner. Programs teach current marketplace skills, present liberal arts offerings and develop critical thinking, writing, and mathematical abilities.

PC Technician Program

Two of Penn Foster Career School's most popular programs are PC Repair (vocational diploma) and PC Maintenance Technology (associates degree).

To ensure that its students receive the very best training and to familiarise them in the use of widely adopted PC test and diagnostic solutions, Penn Foster Career School has provided every student enrolled in these courses with a special Student Pack of Eurosoft's Pc-Check® or QA+Win32™ software for over 5 years.

Penn Foster Career School's courses are available on-line or printbased; students enrolled in its PC Technician program are able to study in their own time and at their own pace. The PC Maintenance Technology course leads to an Associate in Specialized Technology (AST) Degree in PC Maintenance Technology and covers a broad range of disciplines, including the installation, troubleshooting, and operating software and hardware; computer and network maintenance; Internet applications and security; CGI/Perl and Java™ programming; and advanced database technology.

"We include the Q&A product in both our vocational diploma program (PC Repair) as well as our 2-year degree program (PC Maintenance Technology)," explained Jeff Orr, Director of Program Development for Penn Foster Career School. "We find Eurosoft's test and diagnostic software to be an excellent way to teach applications of diagnostic software both for troubleshooting equipment failure as well as for preventative maintenance."



"We pride ourselves on delivering the highest quality training programs. To achieve this, we provide our students with Eurosoft's test and diagnostic software."

**Jeff Orr
Director of Program
Development
Penn Foster Career School**

5,000 Graduates in 5 Years

The U.S. Department of Labor has predicted that job opportunities for PC Repair Technicians will increase by 15% through to the year 2012. Many of Penn Foster Career School's qualified students have found new opportunities working for an existing PC repair organisation or starting up their own, specialized business.

"In the 9 years that we have been working with Eurosoft, we have had over 5,000 graduates," continued Jeff Orr. "Students find that the program provides not only comprehensive, entry-level training in PC hardware and software, but also serves as a great tool for A+ certification preparation."

In addition to landing new jobs, students attribute promotions and other career advancement to the successful completion of Penn Foster Career School's PC Technician program.

"The PC Repair program helped me confirm my abilities, and more importantly, gave me the Career Diploma I needed to prove my skills," explained S. Wright, a graduate from North Carolina. "Thanks to Penn Foster, I earned a pay raise at work. As a believer in the importance of continuing education, I have recommended Penn Foster Career School to others, and I'll continue to do so. They sure helped me!"

Eurosoft's Solution

Since 1980, Eurosoft has been a world class provider of PC diagnostic and test solutions to leading manufacturers and service organisations. Pc-Check® self-booting diagnostic software saves time, money and resources and is the hardware testers' choice for original, self-booting diagnostic software. QA+WIN32™ is a powerful and widely-installed Windows-based diagnostic software program that ensures that PCs are reliably tested and validated before they leave the factory.

The Future

Since adopting Eurosoft's solutions as a key part of its training courses, Penn Foster Career School has ensured that its students graduate fully trained in the latest test and diagnostic procedures.

"The PC service industry is continually adapting in line with new technologies," concluded Jeff Orr. "I know that Eurosoft will continue to meet these changes and we will continue to use their technologies to give our students the best possible training."



“Eurosoft’s test and diagnostic software has proved an invaluable component of our PC Technician program. Over 5,000 graduates have now received comprehensive training in the use of these widely installed solutions and have been able to find new jobs, obtain promotions and even start up their own businesses.”

Jeff Orr
Director of Program
Development
Penn Foster Career School

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